



# CAPABILITY STATEMENT

**UEI:** RPL3JJNERBE1  
**CAGE:** 83HT1  
**GSA Schedule:** 00corp

## SET-ASIDE PROGRAMS

» CT Small Business Enterprise

## FACILITY CLEARANCE:

» Sponsorship Required

## INDUSTRY CONNECTIONS

» Microsoft PowerBI Partner  
» ZOHO One Partner  
» Apple Developer  
» Oracle  
» Microsoft.NET  
» Microsoft SQL Server  
» Microsoft Azure  
» Amazon AWS  
» Deluge  
» SQL/SSMS

## NAICS CODES

**541990** All Other Professional, Scientific, & Technical Services

**541618** Other Management Consulting Services

**541512** Computer Systems Design Services

**541611** Administrative Management & General Management Consulting Services

**541612** Human Resources Consulting Services

**541690** Other Scientific & Technical

**TANGIBLE** is a full-service consulting firm headquartered in Shelton, CT. We are a small business, founded in 2017 with a proven successful government contracting and subcontracting background, among other fields of service. We produce custom data solutions nationwide for public and private sector entities.

The expert partners at Tangible help organizations meet and plan to exceed unique goals and use information to deliver tailor-made practical solutions, fast - and with a quality approach. We continue to build our foundation of expertise with high-performing talent.

**WORKFORCE** Tangible maintains a workforce that consists of analysts, AI experts, data scientists, software developers, tech professionals, executive consultants, HR and compensation consultants among other areas of focus available to evaluate, design and maintain data projects – and build strategy around change within your organization.

## AREAS OF PROFESSIONAL SERVICE

- Database Architecture
- Custom Software Development
- SaaS Integration
- Executive Strategy & Planning
- Data Visualization & Reporting
- Organizational Analysis
- Grant Preparation
- Scientific Research & Analysis
- Machine Learning & AI
- Predictive Data Modeling
- Market Research
- Compensation Studies
- Human Resource Consulting
- Organizational Culture

**DIFFERENTIATORS** While most consulting firms offer one primary focus, we've established a growing team – each a specialist in his or her field - that takes time to understand our customers' needs and we only provide the latest technology and most effective strategies that correlate with your primary focus. What sets us apart from the competition?

- 70% success rate for funded grant applications
- \$3.5 million in client funding since 2017
- 95% client satisfaction rate
- Recipient of the 'Best of New Haven' award, 2019
- Level of experience in and out of government contracting
- Adaptability to changing technology
- CT Department of Housing Certified Grants Administrator

## NOTABLE PERFORMANCE

- D.O.D Defense Commissary Agency
- Sikorsky Aircraft (Lockheed)
- Middletown Area Transit
- Element 119
- Fence Builders USA
- Walls of Refuge Ministries
- National Diversified Sales
- Optimized360
- Strategic Consulting Partners
- City of Windsor Locks, CT – Economic Development
- City of Shelton, CT – Economic Development
- City of Ansonia, CT – Economic Development
- Logan County, CO – Economic Development
- Town of Trumbull, CT – Economic Development

## REFERENCES

Ansonia, CT Economic Development | Sheila O'Malley | [somalley@soniact.org](mailto:somalley@soniact.org) | 203-437-1598  
Shelton, CT Economic Development | Paul Grimmer | [p.grimmer@sheltonedc.com](mailto:p.grimmer@sheltonedc.com) | 203-924-2521  
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